



Adam Smith
INTERNATIONAL

Private Sector Development Consultants Required

Our organisation

Adam Smith International (ASI) is a leading independent management consultancy firm that provides economic growth and government reform advice to a range of clients in the public, private and civil society sectors. Our aim is to apply our professional and consulting skills towards improving the quality of life for the citizens of countries facing the need for economic, political and social change. We have an international reputation for providing authoritative technical expertise, for being pragmatic, and committed to getting things done, often in the most difficult circumstances.

Our private sector development expertise

From the company's establishment to this day, at the heart of our work is harnessing the crucial role the private sector plays in economic development, employment creation and poverty reduction. We operate at the cutting edge of approaches to private sector development and have established ourselves as the leading implementer of market development projects for a range of donor organisations including the UK Government's Department for International Development (DFID).

Our private sector development expertise

Due to the continued growth of our global portfolio of private sector development projects we are currently looking to expand our roster of consultants who have expertise in one or more the following areas:

- Making markets work the poor (M4P)/market development approach
- Business regulation and licencing reform
- Public-private dialogue and business advocacy
- Value chain and sub-sector analysis
- Agriculture and rural development.

Interested consultants should have the ability to build effective relationships with clients from a wide range of professional and cultural backgrounds, and to work effectively in politically sensitive and challenging environments. They should relish working in a team and should embrace new and improved ways of working. Consultants should be innovative, energetic, and genuinely committed to achieving lasting, positive change in their work.

Consultants should submit their CVs and a short introductory email to PSD@AdamSmithInternational.com.